

Innovative Software Consulting & Development

Since 2004, our team has helped shape our client's futures and simply make their business lives easier. Our role extends well beyond being experts in creating custom software — we consider ourselves your trusted business partner. We work closely with you to identify your unique challenges and then define solutions to unlock your organization's potential.

In 2019, we became an employee-owned company, further emphasizing our team member's investment in our clients' success.

SPECIALIZATIONS

Our team builds innovative solutions on a variety of platforms and technologies, as much of our work is custom in nature. We specialize in FileMaker and Salesforce solutions and AWS consulting and development services, which builds on years of delivering and hosting cloud-based applications.

- Founded in 2004
- 65 Full-time employees
- Named a Best & Brightest Company to Work For® in the Nation in 2018, 2019, and 2020
- 3,500+ projects delivered
- 850+ happy clients
- Salesforce Consulting Partner
- Claris Platinum Partner
- Amazon Web Services (AWS) Advanced Consulting Partner

“Soliant possesses the Holy Grail of technology-driven consulting services: business context awareness, technology platform independence, personal accountability, and foresight.”

MATTHEW MURRAY
MANAGING DIRECTOR, PURCELL MURRAY

CUSTOM BUSINESS APPLICATIONS

FileMaker

FileMaker is a low-code workplace innovation platform providing unique solutions that solve business problems. Our team offers unmatched experience with FileMaker — we've built hundreds of applications, won awards, spoke at conferences, written books, and trained thousands. We even count Claris, Inc. itself as one of our top clients. Our team customizes FileMaker solutions, connects them to web platforms, integrates core business systems, and empowers teams to scale through a shift to the cloud.



Salesforce

Salesforce is the platinum standard in CRM systems and has evolved as a powerful software platform in its own right. Our certified expert consultants help sales, marketing, operations, and customer service teams grow efficiently through strategic growth-focused Salesforce solutions. We also integrate the platform with other critical business apps to streamline efficiency and productivity.



AWS & Cloud-Native Solutions

The cloud is the future of technology, and AWS offers a powerful gateway for SMBs. Our solution architects streamline cloud adoption and empower our clients through digital transformation. We focus on the cost-effective and scalable methods our clients need — from Lift and Shift to cloud-native app development. Our development team builds everything from partner portals to IoT-powered devices and transforms our clients' workflows with digital innovation through legacy modernization, refactoring, and strategic integrations.



EXPERIENCED TEAM OF TRUSTED ADVISORS

We differentiate ourselves by focusing on our clients' businesses, not just their technical requirements. We strive to understand problems businesses face, how a solution should meet their goals, and positively impact our clients' organizations.

HUMANITARIAN COMMITTEE

We have found that while financial donations are always welcome with charities, our hands-on work can make a far greater impact. Our team takes on several philanthropic projects each year and contributes time and expertise to help nonprofit teams with critical technology solutions.



Bob Bowers
CEO

Widely known for his expertise in the field of software development, Bob is a recipient of the FileMaker Excellence Award and has co-authored seven books on database development. In 2008 he was inducted into the Chicago Area Entrepreneurship Hall of Fame. After graduating summa cum laude in Music and English at Wabash College, Bob earned a masters in Musicology from the University of Chicago.

"The team at Soliant asks the right kinds of questions and really gets to the heart of our business requirements... they're not just a vendor: they're our business partner."

JENNIFER REY
SENIOR OPERATIONS MANAGER
CENTER FOR SUSTAINABLE ENERGY

"In the film industry we work fast: Soliant not only kept pace, they maintained incredible flexibility and service. I've never encountered a software organization like theirs."

KATHLEEN KENNEDY
PRODUCER
THE KENNEDY MARSHALL COMPANY



Steve Lane
President & CTO

Steve has been working in the areas of databases and software development for over twenty years. He is a recipient of the FileMaker Excellence Award and has co-authored six books on database development. After graduating magna cum laude from Yale College, Steve earned a master's degree and Ph.D. in history and an M.S. in Computer Science from the University of Chicago.

"Soliant has been an irreplaceable partner in helping to migrate to and host our infrastructure on AWS over the past three years... Soliant was able to develop a custom solution for us to host in AWS specific to our needs and delivered a quick and clean migration turnaround."

GARRICK MCCULLOUGH
PENNSYLVANIA CERTIFIED ORGANIC



Allison Arthur
Director of Sales & Marketing
aarthur@soliantconsulting.com
www.soliantconsulting.com

"I appreciated your time and expertise as you guided me through our product; it works better than I imagined. I feel like I can do anything."

LEIGH CHEEK,
CCEP, DIA, DISA, INSTITUTIONAL COMPLIANCE OFFICER
UNIVERSITY OF TENNESSE